



Organization for Security and Co-operation in Europe

The Secretariat

Office of the Co-ordinator of OSCE  
Economic and Environmental Activities

Vienna, 14 September 2018

**Workshop**  
**“Trade Facilitation for E-Commerce in the Republic of Moldova”**

(1-4 October 2018, Chisinau)

*Venue: Hotel Jolly Alon, 37, Maria Cibotari Street, Chisinau*

*Participants: Ministry of Economy and Infrastructure of the Republic of Moldova, Customs Service, Border Police, Market Surveillance Authorities, Economic Council Secretariat, other public authorities, Post of Moldova, business representatives*

*Experts: WCO, UNECE, UNCTAD, EC DG TAXUD, DHL, national experts, independent experts*

*Moderation: OSCE / Office of the Co-ordinator of OSCE Economic and Environmental Activities (OCEEA)*

**DRAFT AGENDA**

**Monday, 1 October 2018**

**09:30-10:00 Registration / Coffee**

**10:00-10:30 Opening Session**

**Speakers:**

- 1. Government of the Republic of Moldova**
- 2. OSCE OCEEA**

- Welcome and overview over the workshop and deliverables, distribution of roles

**10:30-12:30 Session 1: Status quo of e-commerce trade facilitation in Moldova**

**Speakers:**

- 1. Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO

- Moldova’s readiness under the WCO Framework of Standards on Cross-Border E-Commerce

- 2. Mr. Cezary Sowiński**, Senior Director, Customs & Regulatory Affairs Europe, DHL Express Europe

- Readiness of Moldova for the WCO Immediate Release Guidelines
3. **Mr. Salehin Khan**, Economic Cooperation and Trade Division, UNECE
    - Moldova in the UNECE the Global Trade Facilitation and Paperless Trade Survey 2017
  4. **Comments, suggestions and proposals by Moldovan public authorities and businesses**

**Rapporteur:** OSCE OCEEA

**12:30-13:30 Lunch break**

**13:30-15:00 Session 2: Growing E-Commerce – Need for standards and Opportunities for local markets & MSMEs**

**Speakers:**

1. **Mr. Lance Thompson**, Secretary, UN/CEFACT, UNECE
2. **Mr. Salehin Khan**, Economic Cooperation and Trade Division, UNECE
  - The process of e-commerce (who are the actors involved, flow charts, etc.) and the scope of the business practice
  - The opportunities for local markets and MSMEs
  - The need for international standards and the difference (or complementarity) between e-Commerce and e-Business.

**Rapporteur:** *tbd*

**15:00-15:30 Coffee / tea break**

**15:30- 17:00 Session 3: Growing E-Commerce – Implications for Customs and Global Standards**

**Speaker:**

1. **Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO
  - Opportunities and challenges
  - Facilitation and Control
  - Criminal Exploitation of E-Commerce
  - WCO Framework of Standards

**Rapporteur:** *tbd*

**Tuesday, 2 October 2018**

**09:00-10:30 Session 4: Customs – Post (key issues and potential solutions)**

**Speaker:**

1. **Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO
  - Manual processing
  - Lack of advance electronic data
  - Illicit trade
  - Data quality
  - Cooperation opportunities

**Rapporteur:** *tbd*

**10:30-11:00 Coffee/tea break**

**11:00-12:30 Session 5: Facilitating e-commerce exports**

**Speakers:**

1. **Mr. Grigore Varanita**, UNCTAD ASYCUDA Project Coordinator in Turkmenistan
  - The importance of interoperable systems and platforms for achieving e-commerce success
2. **Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO

**Rapporteur:** *tbd*

**12:30-13:30 Lunch break**

**13:30-15:00 Session 5: continued (practical experiences with export facilitation, case studies)**

**Speakers:**

1. **National expert** (Kazakhstan or Belarus, *tbd*)
2. **Mr. Adrian Gheorghita**, Deputy Director for Advocacy and Business Development, American Chamber of Commerce Chisinau
3. **Mr. Cezary Sowiński**, Senior Director, Customs & Regulatory Affairs Europe, DHL Express Europe
4. **Mr. Grigore Varanita**, UNCTAD ASYCUDA Project Coordinator in Turkmenistan
5. **Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO

**Rapporteur:** *tbd*

**15:00-15:30 Coffee/tea break**

**15:30-17:00 Session 6: Safety and Security of small and low-value consignments**

**Speaker:**

1. **Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO
  - Integrated risk management
  - Non-intrusive inspection
  - Data analytics
  - Engagements with E-Commerce stakeholders
  - Authorized Economic Operator/Trusted Trader Programme
  - Memorandum of Understanding
  - Public Awareness and Outreach

**Rapporteur:** *tbc*

**Wednesday, 3 October 2018**

**09:00-10:30 Session 6: continued (practical experiences, case studies)**

**Speakers:**

1. **Ms. Ágnes Nagy**, Policy Officer, EC DG TAXUD
  - Union Customs Code provisions to ensure safety and security, implementation aspects, on-going discussions at EU level
2. **Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO

**Rapporteur:** *tbd*

**10:30-11:00 Coffee/tea break**

**11:00-12:30 Session 7: Facilitating e-commerce: Advance electronic data exchange, pre-arrival processing, expedited shipments, single window etc.**

**Speakers:**

1. **Mr. Dmitry Godunov**, UNCTAD ASYCUDA Regional Coordinator for Eastern Europe and Central Asia
  - ASYCUDA CDS/UPU - new tool to support e-commerce
2. **Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO

**Rapporteur:** *tbd*

**12:30-13:30 Lunch break**

**13:30-15:00 Session 7: continued (practical experiences, case studies)**

**Speakers:**

1. **Ms. Ágnes Nagy**, Policy Officer, EC DG TAXUD
  - Union Customs Code provisions to facilitate e-commerce, implementation aspects, on-going discussions at EU level
2. **Mr. Dmitry Godunov**, UNCTAD ASYCUDA Regional Coordinator for Eastern Europe and Central Asia
3. **Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO

**Rapporteur:** *tbd*

**15:00-15:30 Coffee/tea break**

**15:30-17:00 Session 8: Revenue Collection**

**Speaker:**

1. **Mr. Pandey Pashupati**, Technical Officer, Compliance & Facilitation Directorate, WCO
  - Increasing Low-Value E-Commerce
  - De Minimis
  - Classification/Valuation/Origin Issues
  - Splitting, Under-Invoicing, and Misdeclaration
  - Alternate Models of Revenue Collection

**Rapporteur:** *tbd*

**Thursday, 4 October 2018**

**10:30-12:00 Session 8: continued (practical experiences, case studies)**

**Speakers:**

1. **Ms. Ágnes Nagy**, Policy Officer, EC DG TAXUD
  - EU VAT regime for small value consignments, implementation aspects, on-going discussions at EU level
2. **National expert** (Belarus *tbc*)

**Rapporteur:** *tbd*

Wrap up

**12:00-13:00 Lunch break**

**13:00-15:30 CONCLUDING SESSION: The way forward for Moldova**

- Rapporteurs from each thematic session will present their conclusions
- Guided discussion among all participants
- Simultaneous elaboration of summary document including recommendations for Moldova

**Closing remarks**

- OSCE / OCEEA
- Government of the Republic of Moldova